

Weather Corner



Sunny, clear highs near 85

Tonight — Mostly clear with a low around 46. North-west wind between 5 and 10 mph. **Saturday** — Mostly sunny with a high near 83. West wind 5 to 10 mph becoming south.

Saturday night — Clear with a low around 47. South wind 5 to 10 mph becoming west.

Sunday — Mostly sunny with a high near 84. **Sunday night** — Mostly clear with a low around 49.

Monday — Mostly sunny with a high near 83. **Monday night** — Partly cloudy with a low around 49.

Tuesday — Partly cloudy with a high near 76.

Temperatures
Thursday's high, 73
Low this morning, 32
Records for this date, 95 in 1931, 25 in 1895
Precipitation past 24 hours to 8 a.m. today, 0.00
September's precipitation, 2.11

A recorded forecast updated throughout the day is available by calling (785) 899-7119. Current temperatures are available by calling 460-TEMP.

For the Record

The following arrests or incidents have been provided by either the Thomas County Sheriff's office or the Colby Police Department. All suspects were booked into the county jail and are presumed innocent until proven guilty.

The Thomas County Jail is used by Colby, Oakley, Logan and Thomas counties.

Thomas County Sheriff Thursday, Sept. 21

- **Disorderly conduct:** Buddy Shaine Graf, 21, of Grainfield, was arrested at 11 a.m. by the Gove County Sheriff's office in Grain-

Briefly

Prairie Land Food sign-up next week

Prairie Land Foods, formerly Heartland Share, will have sign-up from Monday through noon Saturday at the State Farm Insurance office, 905 E. Fourth St., with delivery at 10:30 a.m. Saturday, Oct. 21 at Sacred Heart School gym. The food package is \$20.50 plus two hours of volunteer time of choice. For information, call 460-3579 or 460-8640.

No commission meeting Monday

The Thomas County Commissioners will not meet Monday since the end-of-the-month meeting was today. The next commission meetings are scheduled Monday, Oct. 9, 16, and 30. For questions, call County Clerk Shelly Harms, 460-4500.

Gaither video Sunday

Colby Wesleyan Church, 320 W. Pine, is sponsoring another Gaither video concert, "I'll Fly Away Concert," from

New Orleans at 6 p.m., Sunday. The concert is open to the public and free. Organizers encourage everyone to plan attending and enjoy gospel music on the big screen

Deadline Monday for library trip

Monday is the deadline for middle school students in Thomas County wanting to participate in a geological trip across Kansas. The day-long trip is Saturday, Oct. 7 with stops at Rock City, Mushroom Rocks, the Garden of Eden and the studio of sculptor Pete Felton. Judy Kleinsorge, children's librarian and coordinating the event, said the event is open to the first 13 students from Thomas County in sixth through eighth grades who complete the registration form and pay the \$20 fee. For questions or forms, call Kleinsorge, 460-4470 or stop by the library, 375 W. Fourth St.

Collection site open Saturday

The Thomas County Landfill was recently approved to

accept household waste effective immediately, said Larry Jumper, supervisor. All materials, including latex and oil-based paints and corrosives such as household cleaners will be accepted for disposal. Only one more collection will be held at the downtown site on the corner of Chick and West Fourth Street, across from Farmers and Merchants Bank to the east. The facility will be open from 8 a.m. to 1 p.m., Saturday.

Heartland sponsors car wash

The junior and senior class at Heartland Christian School will be having a car wash from 10 a.m. to 4 p.m., Saturday, in Dillons parking lot.

Popcorn sales begin Saturday

Colby Boy Scouts and Cub Scouts will begin selling popcorn Saturday. This is the only fundraiser that the Cub Scouts do as a pack and one of the major projects for the Boys Scouts.

Moms balance house between work and family

From "MOMS," page 1

from your own home, Culver said.

"It would be easy to go to Wal-Mart and stock shelves," she said. "It's easy money. But working at home, you always need to be on top of things. I could do the laundry, take a nap, and I still need to find the motivation to sell."

Culver said traditional employees have someone else write their paychecks and deduct the taxes, let alone being told when to work. At-home business operators have to keep track of all of that and sell.

"If you don't have that desire to sell, you are not going to go anywhere with your business," Philipp said.

Culver makes sure her selling drive does not distract her from her mother duties. She said her business has helped her build a relationship with her oldest daughter.

Ameila, 7, started her own scrapbooks, thanks to watching mom since she started selling Creative Memories.

"We sometimes set down at the

kitchen table and scrapbook together," Culver said. "It has helped me have some one-on-one time with her. We could spend days scrapbooking together."

Culver said she knows she wouldn't get those times as often sending her children to daycare. But Culver said knowing when to work and when to be mom is vital for any at-home business venture. Her advice is a double entendre.

"Make sure you have room in your life," she said.

From green to pink

One way direct-sales companies entice their sales people, is by offering sales related incentives. Philipp has a chance to take ocean cruises. Culver can earn additional cash.

Colby native Ronda Faber, who sells Mary Kay cosmetics, is in the driver's seat of her incentive, literally.

Faber, who has sold cosmetics for eight years, has reached sales goals to earn a brand new Cadillac. The Cadillac is the grand prize of sales goals, lesser valued cars are earned with lesser sales. But the lightly pink colored car is not her's forever.

"You have to maintain a certain level to keep the cars," Faber said.

Faber switched from working on vehicles to earning them. Before selling Mary Kay, Faber and husband Josh were living in Wisconsin. Ronda was designing and building engines for John Deere tractors.

While in Wisconsin, a friend invited Ronda to a Mary Kay show. Faber enjoyed the products and was curious about how to sell the items herself. At the time, sons John was 3 and Aaron, 1. She was pregnant with their third child, Mark. Josh was at home with kids while Ronda worked.

Ronda said Josh encouraged her to quit to sell Mary Kay. They moved back to Colby. Ronda started selling Mary Kay and Josh

started his carpentry business.

"I wasn't looking for something different. It happened to me," she said.

Faber was cautious at first, remembering her parents tried at-home businesses and struggled with them.

"I had a negative connotation with it. I'll try it. If I hate it, I'll quit," she remembered early on.

Faber's negativity turned positive as her sales grew. What helped Faber was Mary Kay's strategy of faith first, followed by family and then career. Her personality also played a part.

"I am competitive," she said.

Faber said her competitiveness is related to scripture. In the Bible, 1 Corinthians 9:24 refers to running

the race to win the race. Faber said she works at least 20 hours a week. She usually works when her children are in school and some weekends. Preserving time for family is vital to Faber.

"I remember being told by Mary Kay people, 'Don't interrupt the family,'" she said. "I'm not perfect at that."

What helps Faber to is being able to "close the door" on her in-home office and studio.

Like Culver, Faber has been able to use Mary Kay as a way to connect with her children. She does not have girls she can play makeup with, but her boys still learn from her work.

"They have seen me make goals," she said, "and fall flat on my face."

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ENTRY DEADLINE: Oct. 14, 2006.

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When: Thursday, Oct. 5, 2006
Time: 7:00 p.m. to 8:00 p.m.

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- SIGN UP/FREE PRACTICE DAY •

Saturday, Sept. 30

Anytime between 1:00-4:00 p.m.

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JUNIOR STRIKERS - 9 to 12 years
SENIOR STRIKERS - 13 and up

Bowl once a week on Saturday afternoon. Sanctioned fees: \$5 Mighty Mites; \$12 Jr/Sr. Strikers. Late sign-ups welcome!

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