

Enterprise consortium hiring facilitator

Members of the board of the Western Kansas Enterprise Facilitation Consortium met in Leoti on Tuesday to look at applications for the vacancy created in October with the dismissal of Sam Lane.

The six-county consortium is one of five pilot projects financed by the counties and the Kansas Department of Commerce and Housing to help small business entrepreneurs start, expand or stabilize their operations. The group includes Greeley, Kearny, Lane, Sherman, Scott and Wichita counties.

The program uses business consultants from the Sirolli Institute of St. Paul, Minn., who have provided economic development in rural areas of Australia, Canada, Oregon and Montana through enterprise facilitators.

Todd Heitschmidt from Western State Bank of Leoti, chairman of the consortium board, said the board was looking to hire a new facilitator before the end of the year. He said the applications were being reviewed and that probably the top six would be interviewed first in con-

ference calls, then the top candidates would be invited to face-to-face interviews later in December.

Lane was hired in July 2002. Heitschmidt said the decision to end his contract was made after a series of evaluations. He said several members of the board did not feel Lane had produced the amount of success that had been expected.

The Enterprise Facilitation concept is the brainchild of Ernesto Sirolli, founder of the Sirolli Institute.

"We teach entrepreneurs the secret of success," says Sirolli. "To succeed, the entrepreneur has to take care of three fields: the product or service, marketing and financial management. It is not possible for one person to do all three things well, because she or he is going to be passionate about only one — maybe two — of them and hate the others. Every successful entrepreneur, right from the business-plan-writing stage, forms a team of people who complement each other's characters and abilities."

County considers OK on oil and gas lease

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assured her it was not for this reason. They told her it was because she was unable to perform the duties because of a lengthy absence. The commissioners approved changing the insurance form to indicate it was not for disability, but for an "other" reason.

- The county received two bids for insulation for the 4-H building. PJ's Discount Hardware and Home Center presented a bid on Tuesday, Nov. 25, but the bid from Miller's Electronics was not received until about 10 a.m. on Wednesday, Nov. 26. Because the bid sheet specified the deadline of Tuesday, Nov. 25, the commissioners only considered the bid from PJ's. The bid was for \$1,476 for 4,100 square feet.
- Approved the purchase of a MadVac for the landfill for \$19,219 from Sellers Equipment. The spe-

cial vacuum will be used to clean up wind-blown debris that come from the pit during the recent dry weather and windstorms.

- Held a closed session with Selby on a contractual matter.

- Held a closed session with Mary Messamore, central dispatch coordinator, on a personnel matter. After that session, the commissioners said they would decide formal guidelines on employee raises in January.

- Asked for details from the Project Graduation about what the group wanted to use at the fairgrounds on May 15. There may be a conflict for space with the Rattlesnake Festival scheduled for the weekend before.

- Said Good Samaritan board appointments would be on the Dec. 9 agenda.

- Approved second-half bills of \$94,022.

Arts Council planning annual holiday home tour

The Goodland Arts Council will be hosting its third annual Holiday Homes Tour from 1-4 p.m. Sunday in Goodland.

Homes featured on the tour are those of Darwin and Nita McClung, Jack and Marilyn Eklund, Marty and Kathy Melia and Wheat Ridge Acres.

The Carnegie Arts Center, 120 W.

12th, will host an open house during the tour. Refreshments will be served, and the Christmas Gift Gallery will be open.

Tickets can be purchased at the arts center, Klip-N-Kurl, Total Look or from any member of the arts council board. A Christmas basket full of gifts and goodies will be given away Sunday.



Owner Scott Weber (left) helped a shopper at Scooters, 1101 Main Ave., on Saturday morning. The store, which opened for business Oct. 31, offers formal, casual and sport wear for men, women and children. Weber got a visit from his fiancée Kayla Raile (below) and son Tristan Weber earlier that morning. Daughter Kaitlynn Raile (not pictured) was elsewhere enjoying a birthday party.

Photos by Greg Stover
The Goodland Star-News



Shoppers given more choices

By Greg Stover

The Goodland Star-News

Shoppers have another place to look for clothes and shoes this holiday season, since Scooters, 1101 Main Ave., opened its doors Oct. 30.

Scooters offers formal, casual and sports wear for men, women and children.

Owner Scott Weber said that during the month of December, all clothing and accessories are 15 percent off and all shoes are 10 percent off. He said Scooters will offer specials on particular items during the holidays.

The store is open from 9 a.m. to 7 p.m. six days a week and from 1 to 5 p.m. on Sundays during December.

Normal Sunday hours are 1:30 to 4:30 p.m. Scooters is in the DeSirant Building on the southeast corner of Main Avenue and 11th

Street.

The building was completed in 1949 with DeSirant's clothing store as its first occupant. In 1957 Schneider's, a ladies and children ready-to-wear clothing store, moved in and stayed until January 1996. The building remained vacant since until Scooters came in.

Weber said he always dreamed about owning a downtown business.

That dream began to take shape in August when he started to organize. He moved in Oct. 1, and after thirty days of renovation and stocking inventory Scooters opened for business.

"This is something I always wanted to do for as long as I can remember," he said.

Scooters offers such clothing lines as Columbia, K*Swiss, Cutter and Buck, New Balance, Timberland and Ashworth.

"We had quite a few sales (Sunday)," said

Kandee Raile, a part-time employee. "We were extremely busy at times with holiday shoppers."

Weber has one full-time and five part-time employees. He said he expects significant expansion during the next 10-12 months as more inventory comes in and he adds clothing lines.

One of those will be Nautica, a national clothing line out of New York, that offers active and sports wear and accessories for men, women and children.

Weber said that orders have already been made and items should be on the shelves this spring.

Scooters is participating in *The Goodland Star-News*' "Christmas-On-Us" cash giveaway this season. Shoppers can collect tickets with each purchase.

corrections

The Goodland Star-News will correct any mistake or misunderstanding in a news story. Please call our office at (785) 899-2338 to report errors. We believe that news should be fair and factual. We want to keep an accurate record and appreciate you calling to our attention any failure to live up to this standard.

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PERSONAL PROPERTY SALE

For the Charles & Pauline Downs Estate & Others

Date: Saturday, December 6, 2003 Time: 10:00 am CST (doors open at 8:00 a.m. day of sale)

Auction Location: TNT & Jones Auction Facility, 200 N. Franklin, Colby, Kan. Preview sale items between 5-7 p.m. CST, Friday, December 5, 2003

Vehicles will sell at 1:30 CDT

- 1992 Tempo GL 4 door sedan
- 1980 Monte Carlo 25,000 actual miles
- 1982 Ford F350 flatbed dually
- 1963 Dodge D100 1/2 top pickup

- Household (furniture, Jenny Linn style baby bed, 3 pc dark pine bedroom set, oak dining room set, Christmas decorations, crystal chandelier)•Antiques (1930's Library table, red step stool)•Shop - Table saw, scooter (brand new)



Tom Harrison, Auctioneer
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Sunflower Production Seminars sponsored by National Sunflower Association K-State Research and Extension Colorado State Cooperative Extension Service

Tuesday, December 9, 2003 8:30 AM CST Hoxie, KS 4-H Building	Limited Irrigation Cropping Systems Workshop Wednesday, December 10, 2003 8:30 AM CST St. Francis, KS St. Francis Equity
Friday, December 12, 2003 8:30 AM CST Mankato, KS Buffalo Room	Tuesday, December 16, 2003 8:30 AM MST Cheyenne Wells, CO Cooperative Extension Office

Wednesday, December 17, 2003
8:30 AM MST
Yuma, CO
Irrigation Research Foundation

** All meetings will have a breakfast (St. Francis lunch) provided and will conclude by 11:30 AM **

PROGRAM DISCUSSION TOPICS

1. Cropping Systems
2. Reduced Tillage Management For Irrigated and Dryland Production
3. Economics Versus Amount of Water Usage - Cost vs. Return
4. Crop Production Economics - Cost vs. Return
5. New Production Technologies
6. Revenue Assurance Crop Insurance For 2004
7. Planting Guidelines
8. Harvest and Storage Guidelines